



CORPORATE DECK

AS OF 1ST AUGUST 2017

ABOUT CHANGI TRAVEL SERVICES PTE LTD



Vision

Enhancing Travel Experiences,
Worldwide

Mission

To be the leading travel solution
provider that delivers convenience and
unique travel experiences.

OUR MILESTONE

Changi Recommends

First retail space at T2 Arrival. Provide insights, travel essentials to incoming tourists before they explore Singapore.

- Attractions
- Prepaid SIM Cards

changirecommends.com

Launched e-Commerce platform to meet the needs of tech-savvy travellers in Singapore. Increase retail footprint - Terminal 3 Arrival.

- Local Wi-Fi Rental

New Departure Service

- 24 Hours Customer Service
- Overseas Airport Transfer
- Overseas Attractions & Tours
- Japan Rail Pass

2012

2013

2014

2015

2016

2017



Inbound Tourists

Increase Retail Footprint at Terminal 1 Arrival.

Departure Service

- Launched ChangiWi-Fi
- Overseas Prepaid SIM cards
- Baggage Wrap
- Customer Service Xplore Tours for tourists
- VISA Application

Outbound Travellers

- Increase Retail Footprint at Terminal 1 Departure
- RFID Express Self Return
- Changi Meet & Greet
- Changi Recommends Prestige Programme

MARKET FOOTPRINT



International

Overseas Market - Since 2016

B2B

Business-to-Business Market
Since 2012

B2C

Business-to-Consumer Market
Since 2012



Service Counters
at Changi Airport



changirecommends.com

CTS
Southeast Asia



CHANGI RECOMMENDS



CTS full suite of services - Our website <http://www.changirecommends.com> is a good place to locate most of the services (prepaid cards, attraction tickets, transport passes, meet & greet, wifi routers, japan rail pass, airport transfers, air tickets, hotel bookings, travel insurance, meet and greet). We offer these products/services for both local and overseas purposes e.g. Singapore sim cards, Thailand sim cards.



POPULAR SERVICES



Curating travel services, products and experiences for both travellers visiting Singapore and more than 30 countries overseas. Changi Recommends has its physical touchpoints across the terminals in Singapore Changi Airport and an e-Commerce platform, changirecommends.com, letting users browse, be inspired plus getting the products as well as services for their maximum travel experiences.

- **700 products with 2,500 tours, attractions and transportations**
- **30 Popular Destinations and counting**
- **Hassle Free**



POPULAR SERVICES - OUTBOUND

Extensive range of activities at great prices available



United Kingdom

- Warner Bro Studio Tour, London
- Oyster Card
- Stonehenge & All Afternoon in Bath with Roman Bath entry
- Edinburgh Castle Admission



France

- Eiffel Tower Ticket
- Louvre Museum with Priority Pass
- Moulin Rouge



Spain

- Camp Nou Admission
- Tour Bernabeu
- Park Guell
- Sangrada Familia



Japan

- Japan Rail Pass
(Grab online & collect your Exchange Order at Changi Recommends)
- Universal Studios Japan
- Metro Pass
- Airport Limo Bus



Hong Kong

- Peak Tram
- Ocean Park
- Ngong Ping



South Korea

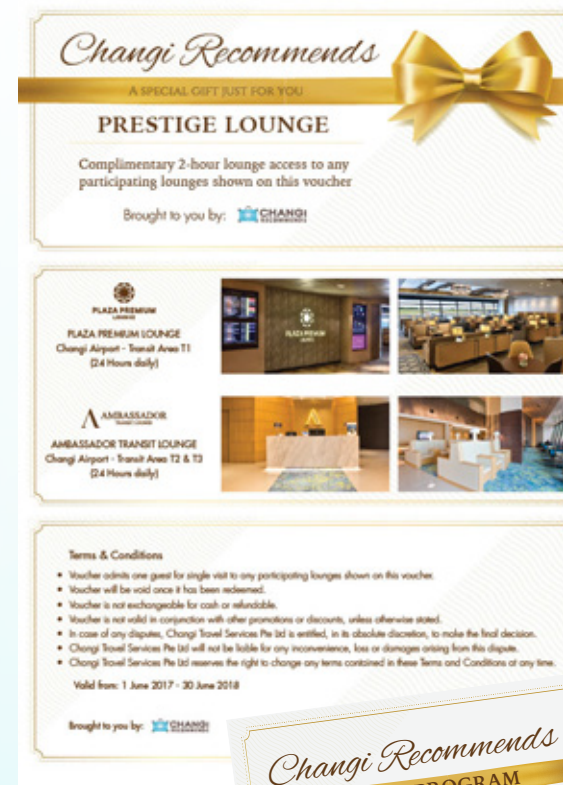
- Lotte World
- N Seoul Tower
- Everland

CHANGI RECOMMENDS PRESTIGE PROGRAMME

A programme that rewards our loyal customers who have been a supporter of ChangiWiFi rent service. This opens to them exciting perks and privileges from having a dedicated relationship manager to airport lounge access.

- By invitation only membership
- At least 12 ChangiWiFi reservations
- Dedicated Relationship Manager
- Valid for one year (from date of activation)
- Exciting Perks and benefits

Started in Jul 2017



R.F.I.D. EXPRESS RETURN

Streamlining the return process and catering to the demands of ChangiWiFi rentals through automation plus innovation. RFID Express Return looks at cutting the queuing time to return ChangiWiFi devices when travellers arrive back to Singapore.

- Automation
- Electronic Payment
- Shorter Queue Time to Return
- Hassle Free

Launched in August 2017



CHANGI MEET AND GREET



Seamless, premium & personalised greeting services to passenger through their immigration points for their flights arrivals and (or) departures. From boarding/arrival gate to their ride.

- VIPs
- Mobility Challenged
- First Time Travellers
- Business Travellers



Started in Jul 2017





THANK YOU

www.changitravel.com | www.changirecommends.com